## General Manager's Report January 22, 2018

## SacRT MEETING CALENDAR

## **Regional Transit Board Meeting**

February 26, 2018 SacRT Auditorium 5:30 P.M

March 12, 2018 SacRT Auditorium 5:30 P.M

## **Quarterly Retirement Board Meeting**

March 14, 2018 SacRT Auditorium 9:00 A.M.

June 20, 2018 SacRT Auditorium 9:00 A.M

September 12, 2018 SacRT Auditorium 9:00 A.M

## **Mobility Advisory Council Meeting**

March 1, 2018 SacRT Auditorium 2:30 P.M.

May 3, 2018 SacRT Auditorium 2:30 P.M.



# November 2017 Finance Update and Key Performance Report

# **Brent Bernegger**

VP of Finance/Chief Financial Officer



## FY 2018 - Budget to Actual Comparison

## Month Ended November 30, 2017

#### \$ Variance | % Variance Categories (\$ in thousands) Budget Actual Income Fare Revenue \$2,229 \$2,574 (\$345)-13.4% **Contracted Services** 523 467 56 12.0% Other Income 272 (26)-8.7% 298 State & Local Revenue 0.0% 7,543 7,543 Federal Revenue 2,588 2,588 0.0% Total 13,155 13,470 (315)-2.3% **Expenses** Salaries/Fringes 8,944 9,079 135 1.5% 7.6% Services 1,747 1,891 144 Supplies 641 751 110 14.6% -4.3% Utilities 442 (19)461 Insurance/Liability 653 -1.5% 663 (10)Other Expenses 29.3% 455 644 189 Total 12,911 13,460 549 4.1% **Net Operating Surplus (Deficit)** \$244

### **FY 2018 YTD**

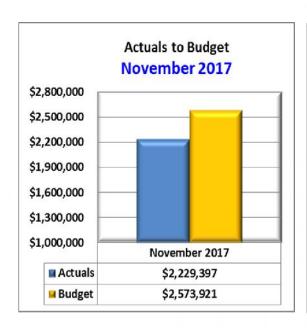
Actual         Budget         \$ Variance         % Variance           \$11,962         \$12,788         (\$826)         -6.5%           2,599         2,335         264         11.3%           1,631         1,491         140         9.4%           37,715         37,715         0         0.0%           12,940         12,940         0         0.0%           66,847         67,269         (422)         -0.6%           44,573         45,345         772         1.7%           9,046         9,790         744         7.6%           3,818         3,757         (61)         -1.6%           3,297         3,266         (31)         -0.9%           1,155         1,941         786         40.5%           65,006         67,278         2,272         3.4%           \$1,841				
2,599       2,335       264       11.3%         1,631       1,491       140       9.4%         37,715       37,715       0       0.0%         12,940       12,940       0       0.0%         66,847       67,269       (422)       -0.6%         44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%	Actual	Budget	\$ Variance	% Variance
2,599       2,335       264       11.3%         1,631       1,491       140       9.4%         37,715       37,715       0       0.0%         12,940       12,940       0       0.0%         66,847       67,269       (422)       -0.6%         44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%				
1,631       1,491       140       9.4%         37,715       37,715       0       0.0%         12,940       12,940       0       0.0%         66,847       67,269       (422)       -0.6%         44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%	\$11,962	\$12,788	(\$826)	-6.5%
37,715       37,715       0       0.0%         12,940       12,940       0       0.0%         66,847       67,269       (422)       -0.6%         44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%	2,599	2,335	264	11.3%
12,940       12,940       0       0.0%         66,847       67,269       (422)       -0.6%         44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%	1,631	1,491	140	9.4%
66,847       67,269       (422)       -0.6%         44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%	37,715	37,715	0	0.0%
44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%	12,940	12,940	0	0.0%
44,573       45,345       772       1.7%         9,046       9,790       744       7.6%         3,818       3,757       (61)       -1.6%         3,117       3,179       62       2.0%         3,297       3,266       (31)       -0.9%         1,155       1,941       786       40.5%         65,006       67,278       2,272       3.4%				
9,046     9,790     744     7.6%       3,818     3,757     (61)     -1.6%       3,117     3,179     62     2.0%       3,297     3,266     (31)     -0.9%       1,155     1,941     786     40.5%       65,006     67,278     2,272     3.4%	66,847	67,269	(422)	-0.6%
9,046     9,790     744     7.6%       3,818     3,757     (61)     -1.6%       3,117     3,179     62     2.0%       3,297     3,266     (31)     -0.9%       1,155     1,941     786     40.5%       65,006     67,278     2,272     3.4%				
3,818     3,757     (61)     -1.6%       3,117     3,179     62     2.0%       3,297     3,266     (31)     -0.9%       1,155     1,941     786     40.5%       65,006     67,278     2,272     3.4%	44,573	45,345	772	1.7%
3,117     3,179     62     2.0%       3,297     3,266     (31)     -0.9%       1,155     1,941     786     40.5%       65,006     67,278     2,272     3.4%	9,046	9,790	744	7.6%
3,297     3,266     (31)     -0.9%       1,155     1,941     786     40.5%       65,006     67,278     2,272     3.4%	3,818	3,757	(61)	-1.6%
1,155     1,941     786     40.5%       65,006     67,278     2,272     3.4%	3,117	3,179	62	2.0%
65,006 67,278 2,272 3.4%	3,297	3,266	(31)	-0.9%
	1,155	1,941	786	40.5%
\$1,841	65,006	67,278	2,272	3.4%
	\$1,841			

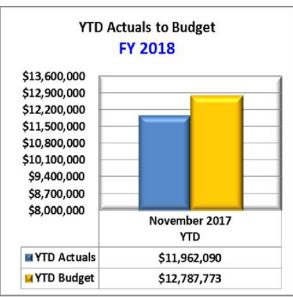
<sup>\*</sup> Budget is seasonally adjusted (not straight-line budget)

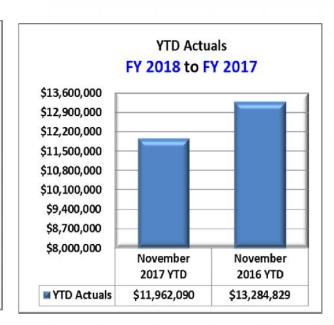


# **Key Performance Indicators**

# Fare Revenue Comparison



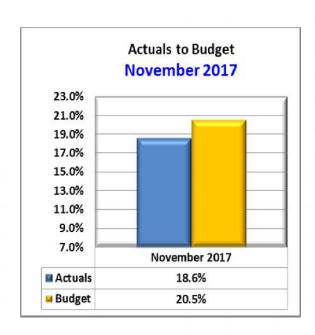


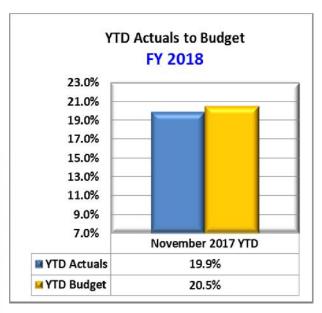


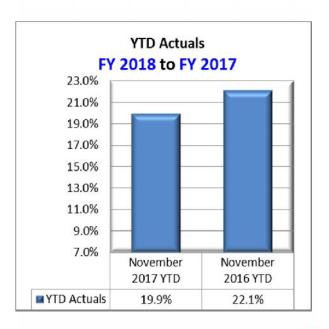


# **Key Performance Indicators**

# Farebox Recovery Comparison





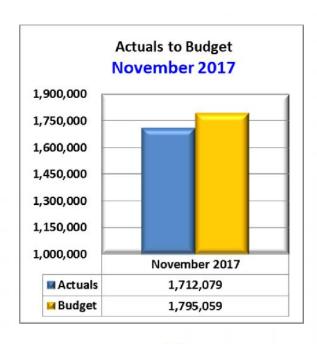


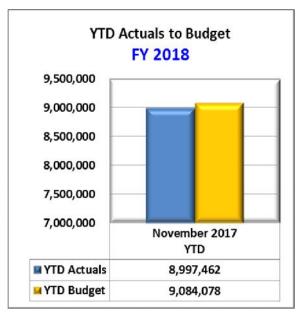
Note: Farebox Recovery ratio excludes Paratransit cost.

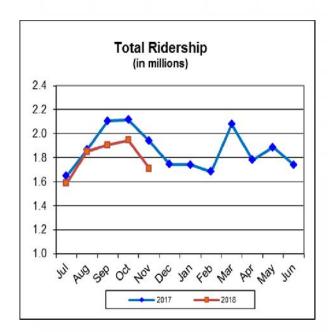


# **Key Performance Indicators**

# **Total Ridership Comparison**







<del>-</del>4.6%

**-1.0%**